

CASE STUDY / CONSTRUCTION / OPERATIONAL CONTROL

# We weren't managing mobility. Mobility was managing us.

How a leading US contracting firm running 3,500 devices across 12 regional offices replaced four disconnected systems with one governed view and recovered \$1.25 million a year.

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SECTOR

**Construction and contracting**

ESTATE

**3,500+ mobile devices**

FOOTPRINT

**12 regional offices**

SYSTEMS

**Verizon, Workspace ONE**

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Beyond Device Management. Complete Asset Optimization.

● **SOLVE(X) MANAGED MOBILITY**

# Growth was not the problem. Complexity was.

Field supervisors, project managers, and on-site crews depended on mobile access for inspections, safety documentation, scheduling, and real-time coordination. Each supporting system kept its own version of line status, device assignment, billing activity, and lifecycle change.

## FOUR SYSTEMS, FOUR RECORDS, NO AGREEMENT

### SYSTEM 01

#### Verizon portal

Carrier data and billing activity

### SYSTEM 02

#### Workspace ONE

Device management and enrollment

### SYSTEM 03

#### Lifecycle logs

Updates verified by cross-checking

### SYSTEM 04

#### Internal accounting

Financial tracking held separately

## 01 Asset blind spots

Inactive lines stayed active because no single system was responsible for catching them.

## 02 Data inconsistency

Plan alignment drifted from real usage and costs accumulated without clear traceability.

## 03 Manual workflow

Replacement devices were delayed while teams verified status across four environments.

# “We weren't managing mobility. Mobility was managing us.”

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# It did not introduce new systems. It connected the ones already there.

Carrier data, device records, usage activity, and billing were consolidated into a single real-time view. Line status, assignments, and lifecycle updates were synchronized, eliminating conflicting records and manual cross-checking.

## THE RECONCILIATION THAT STOPPED

Every month, IT reconciled carrier billing files against device inventories, usage records, and internal lifecycle logs. Four sources, each partially right, none of them authoritative. That monthly exercise is what disappeared.

Lifecycle workflows then followed one standardized process in all twelve regions, so inventories stayed consistent office to office instead of diverging by local practice.

## THREE INTEGRATED CAPABILITIES

**01**

### Smart Optimization

Continuously analyzed billing and usage to eliminate zero and low-usage lines and keep plans matched to real data consumption.

**02**

### OneSync

Connected Verizon data with the Workspace ONE MDM platform, aligning usage, device status, and support activity into a single view.

**03**

### Smart Asset Management

Centralized device tracking across deployment, repair, and retirement, restoring lifecycle visibility and consistency.

# Audits became structured validations.

\$1.25M

Annual recovery through automated billing correction

180

Audits performed across the mobility environment

30%

Reduction in IT oversight effort

WHAT CHANGED

| BEFORE                                           | AFTER                                                          |
|--------------------------------------------------|----------------------------------------------------------------|
| Four systems each holding a partial record       | One real-time view across carrier, MDM, lifecycle, and finance |
| \$85K a month in overspend accumulating quietly  | Billing discrepancies identified and corrected automatically   |
| Inventories diverging across 12 regional offices | Standardized lifecycle workflows in every region               |
| IT validating data before it could act           | Audits reduced to structured validations, oversight down 30%   |

“Solve(X) gave us confidence to make smarter, faster decisions.”

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## Find out what your own data shows.

An audit across every system holding part of your mobility record, and the gaps between them.

[Request a mobility assessment](#)