

CASE STUDY / FINANCIAL SERVICES / MOBILITY GOVERNANCE

The tools were there. The picture was not.

How a financial institution running 657 devices across regulated workflows synchronized Verizon and MaaS360 into one governed record, recovered \$96,000 a year, and cut a fifth of the administrative load.

SECTOR

Financial services, multi-branch

ESTATE

657 devices and lines

SYSTEMS

Verizon portal, MaaS360

SERVICE

Solve(X) managed mobility

Beyond Device Management. Complete Asset Optimization.

● **SOLVE(X) MANAGED MOBILITY**

Operational, but not optimized.

Mobile devices supported regulated workflows across branches and departments, covering client servicing, compliance, and human resources. Devices were active, invoices were processed, and policies existed. What was missing was a reliable, real-time view of what was actually running.

01 Disconnected systems

Devices managed through the Verizon portal and MaaS360, with billing audits, cost center assignments, and lifecycle actions dependent on manual oversight across both.

02 Visibility gaps

Unused lines accumulated, data plans drifted out of sync with usage, and cost center records conflicted with carrier data with no automated validation to catch it.

03 Manual governance

Suspensions were delayed, asset recovery slowed, and reporting required continuous validation across systems that did not agree with each other.

“We knew the tools were there, but we didn't have a clear picture of what was actually active or driving spend.”

DIRECTOR OF IT · FINANCIAL ORGANIZATION

Two systems held the record. The Verizon portal knew what was billing. MaaS360 knew what was enrolled and assigned. Reconciling them was a monthly manual exercise, and in a regulated environment the gap between them was not just cost. It was audit exposure.

GOEXCEED · SOLVE(X) MANAGED MOBILITY

Control first, cost second.

Carrier data, device records, billing activity, and lifecycle workflows were synchronized into one environment without disrupting users or changing carriers. Lifecycle actions became validated automatically rather than cross-checked by hand.

THREE INTEGRATED CAPABILITIES

01

AI Optimization

Analyzed real-time billing and usage activity to eliminate inactive lines and continuously align plans with actual device usage.

02

OneSync integration

Connected Verizon and MaaS360 data into a synchronized reporting environment, creating reliable visibility across device status, usage, and billing records.

03

Lifecycle management

Centralized inventory and depot workflows, improving suspensions, asset recovery, redeployment, and lifecycle control across the estate.

TWO KINDS OF SAVING

\$96,000 a year came from eliminating zero-usage lines and correcting plan alignment, which is recurring and compounds. A further \$10,000 came from repair and asset recovery as structured lifecycle workflows made device reuse practical rather than theoretical. The first reduces the run rate. The second recovers value that was already being written off.

From uncertainty to reliable data.

\$96K

Annual mobility savings from continuous billing and usage analysis

\$10K

Repair and asset recovery savings through lifecycle workflows

20%

Reduction in operational workload across IT and finance

WHAT CHANGED

BEFORE	AFTER
Verizon and MaaS360 reconciled manually each month	Automated synchronization, no manual cleanup
Suspensions delayed, asset recovery slow	Lifecycle actions validated automatically
Cost center records conflicted with carrier data	Consistent reporting across billing, usage, and devices
Unused lines accumulating unnoticed	Zero-usage lines eliminated continuously

“Solve(X) took us from uncertainty to reliable data, trusted reporting, and stronger control.”

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Find out what your own data shows.

A review across your carrier and MDM records, with the gaps between them itemized.

[Request a mobility assessment](#)