

CASE STUDY / HEALTHCARE / AI OPTIMIZATION

Spend was rising faster than the device count.

How a healthcare organization running more than 3,000 devices across patient coordination and clinical communication closed an operational blind spot, eliminated \$85,000 a month, and turned mobility into a governed program.

SECTOR

Healthcare

ESTATE

3,000+ mobile devices

ENVIRONMENT

Multi-carrier, multi-department

SERVICE

Solve(X) managed mobility

Beyond Device Management. Complete Asset Optimization.

● **SOLVE(X) MANAGED MOBILITY**

The issue was not visibility. It was accountability.

Mobility existed across carriers, departments, workflows, and billing systems, but no single environment governed it end to end. Plans were assigned once and rarely revisited. Invoices were reviewed by hand because nothing validated whether charges reflected real device activity.

01 Mobile complexity

Device activity, usage behavior, and cost operated independently rather than inside a unified structure, with no clear operational ownership.

02 Manual workflows

Invoice review depended on people rather than systems, so discrepancies surfaced late or not at all.

03 Rising data costs

Usage patterns no longer matched plan allocations, and IT was maintaining mobility rather than managing it.

“We finally had visibility into how mobility was being used, where costs were increasing, and what needed to change.”

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Three things became clear at once. Spend was rising faster than the device count. Data usage no longer matched plan allocations. And IT was maintaining mobility rather than managing it.

The first step was not optimization. It was structure.

Device activity, billing, usage, and operational data were continuously aligned and governed in real time inside one synchronized platform, replacing disconnected reviews across multiple systems.

THREE INTEGRATED CAPABILITIES

01

Smart Optimization

Continuously analyzed billing and usage to identify inactive lines, correct plan mismatches, and eliminate recurring overspend before costs accumulated.

02

OneSync

Synchronized carrier data, operational records, and device activity into one view, creating consistent visibility across more than 3,000 mobile assets.

03

Smart Asset Management

Standardized lifecycle oversight across deployment, replacement, and device tracking, improving accountability and operational consistency.

WHAT CHANGED OPERATIONALLY

Device usage became measurable, billing aligned with actual behavior, and assignments and plan allocations were validated continuously rather than reviewed periodically.

From maintenance to control.

\$1M+

Saved in yearly spend through continuous optimization

\$300K

Immediate savings from correcting long-standing billing issues

3,000+

Devices aligned within one governed environment

TWO DIFFERENT KINDS OF RETURN

\$300K

CAPTURED ONCE

Recovered by resolving long-standing billing and usage inefficiencies that had already accumulated. A correction of the past, banked in a single pass.

\$85K/month

REMOVED PERMANENTLY

Taken out of the monthly run rate through continuous optimization, so it does not return and does not need to be found again next year.

“Solve(X) gave us a structured way to control mobility instead of constantly reacting to billing and usage issues.”

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Find out what your own data shows.

A full analysis of carrier billing and device usage across your estate, with recoverable spend itemized by cause.

[Request a mobility assessment](#)

ABOUT GOEXCEED

GoExceed helps enterprises govern mobility across carrier spend, devices, support, and lifecycle operations, backed by a 1.4 million device benchmark and a 98% client retention rate.