

CASE STUDY / FOOD MANUFACTURING / WORKFLOW AUTOMATION

# We couldn't track what was active, or who had it.

How a food manufacturer running 3,200 devices across its production floor automated 80% of routine mobility workflows, gave IT back 60 hours a month, and recovered \$204,000 a year.

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SECTOR

**Food manufacturing**

ESTATE

**3,200 mobile devices**

ENVIRONMENT

**Production floor, shift  
teams**

SERVICE

**Solve(X) managed  
mobility**

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Beyond Device Management. Complete Asset Optimization.

● **SOLVE(X) MANAGED MOBILITY**

# The records stopped matching the floor.

Across the production floor, 3,200 devices enabled quality inspections, compliance documentation, equipment monitoring, and coordination between shift teams. Devices moved between teams and users, lines stayed active after roles changed, and what was stored internally often differed from what appeared in the carrier portal.

With mobility tied directly to quality checks and production workflows, those inconsistencies stopped being an administrative nuisance. An initial data analysis across carrier billing, device inventories, and usage patterns surfaced what the existing process could not.

## 01 Inventory blind spots

Device assignments had drifted from the records used to track them, so ownership of any given device was a question rather than a lookup.

## 02 Cost leakage

Inactive lines were still generating charges and several rate plans no longer matched real usage patterns.

## 03 Manual workflow

IT pieced together device status, usage, and billing from the carrier portal, the MDM, and internal spreadsheets before any routine task could start.

“We couldn't track what was active, who had it, or what we were paying.”

VP OF IT OPERATIONS · FOOD MANUFACTURING COMPANY

# Not a replacement. A single framework.

Solve(X) connected carrier data, device records, and usage activity into one view, removing the need to validate information across multiple systems. Device status, assignments, and lifecycle updates aligned in real time.

## 01 Smart Optimization

Analyzed billing and usage to identify unused lines, misaligned plans, and ongoing charges, reducing cost leakage across the fleet.

## 02 OneSync

Automated moves, adds, changes, and disconnects, simplifying carrier workflows and cutting manual effort for the IT team.

## 03 Smart Asset Management

Centralized device tracking across deployment and repair, giving real-time visibility into active and assigned devices across the production floor.

### WHAT AUTOMATION ACTUALLY REMOVED

Moves, adds, changes, and disconnects had each required manual coordination between the carrier portal, the MDM, and internal records before anything could happen. Those four workflows account for the bulk of routine mobility work in any estate this size, and they now run end to end without a person in the middle.

Roughly 80% of routine workflows are automated. The remaining fifth is exception handling, which is where the team's time is worth spending.

Rather than reactive troubleshooting, mobility operations became structured and governed through a single platform, supporting production without adding complexity or administrative burden.

# Mobility is no longer guesswork.

## \$204K

Annual savings through automated billing optimization

## 60+

Hours of manual work recovered every month

## 80%

Of routine mobility workflows automated end to end

### WHAT 60 HOURS A MONTH BUYS BACK

Roughly a week and a half of one engineer's month, previously spent piecing device status, usage, and billing together across three systems before any routine task could begin. That time did not appear on a budget line, which is part of why it went unexamined for as long as it did.

“Mobility is no longer guesswork. It is fully controlled and reliable.”

VP OF IT OPERATIONS · FOOD MANUFACTURING COMPANY

## Find out what your own data shows.

An initial analysis across carrier billing, device inventory, and usage, with the discrepancies between them itemized.

[Request a mobility assessment](#)

### ABOUT GOEXCEED

GoExceed helps enterprises govern mobility across carrier spend, devices, support, and lifecycle operations, backed by a 1.4 million device benchmark and a 98% client retention rate.